

page 3









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# Welcome to The Quattro

At the Quattro firm, we believe in viewing our client as a whole person as opposed to just a set of legal issues. We believe that in order to be a successful advocate, we must be able to understand the full needs of our clients, not just the legal needs. By using this full understanding, we advocate with compassion.

#### Contents

Welcome to The Quattro Firm

Page 1

Meet The Ladies Of The Quattro Firm

Page 2

The Quattro Firm About Town

Page 3

The Quattro Firm News

Page 4

The Quattro Firm Believes In Female Empowerment: Interview with Christina Worley

Page 5-6

A Note From The Quattro Firm

Page 7

more on **Z** 

### Meet The Ladies Of The Quattro Firm



**Nicole McNamara Quattrocchi** is the founding member of the Quattro Firm. She is a 2008 Southern Methodist University Law School graduate and a 2004 Wake Forest University Graduate. Nicole is a licensed Texas attorney where her practice involved mostly civil and commercial litigation. Nicole has been licensed in Florida since 2014 and has centered most of her practice on domestic relations law.

Nicole has spent a lot of time volunteering in her legal career whether it be through pro bono cases or through assisting at the Hurricane Katrina Relief Clinic in law school. Nicole believes in viewing the client as a whole person and not just a specific legal issue and therefore has, thus far, taken every case that the firm can handle, regardless of inability to pay. She is a passionate and compassionate attorney who looks forward to working with people across the spectrum of life with all of their legal needs.



Melanie Bruchet is a 2012 graduate of Mercer University's Walter F. George School of Law in Macon, Georgia, where she received her J.D. and a Certificate in Advanced Legal Writing, Research, and Drafting from Mercer's top rated legal writing program. Melanie served on the Board of Directors for the Stonewall Bar Association of Georgia as well as completed internships at CASA (Court Appointed Special Advocates) for Children and the U.S. Attorney's Office for the District of New Jersey.

Melanie has presented nationally on the subjects of human trafficking and LGBT youth in the juvenile court system. She also co-authored an amicus brief to the Georgia Supreme Court on the issue of post-separation custodial rights and the emotional effect on children of divorced parents. Melanie maintains an active bar license in Georgia and is sworn in to both the Georgia Court of Appeals and the Georgia Supreme Court. A South Florida native, she currently lives in Asheville, North Carolina.



Lauren Reyes is a 2014 graduate from Charlotte School of Law in Charlotte, North Carolina where she received her J.D. and was awarded Highest Pro Bono Distinctions with over 447 hours of Pro Bono work for local non-profits including the Latin American Coalition, the Southeast Asian Coalition, and Catholic Charities. Lauren's Pro Bono work includes drafting Articles of Incorporation for a local organization, drafting and Filing 1023 for 501(c)(3) organization, performing extensive document research for Deferred Action Clients, and assisting with Naturalization and Deferred Action Clinics.

Lauren in originally from Wilmington, North Carolina and currently sits as an Executive Board member of Sister's By Grace Foundation, a non-profit organization dedicated to providing funds and opportunities for development in academics, leadership, spiritual growth, and mission work for young women.



**Sarah Doran** has been working professionally in accounting since 2005. Her experience includes conducting, supervising, and reviewing annual audits, bookkeeping and payroll, and compilations and examinations of the financial records of a wide range of businesses including non-profits, law firms, restaurants, 401(k) plans, and other service industries.

Sarah attended Florida Atlantic University earning her degree in Mathematics and attending an additional two years of studies in Accounting and Business Administration. She is originally from West Palm Beach, FL. She is a supporting member of Compass Lake Worth, United Way and Farm Sanctuary, and she volunteers at various fundraising events for local charities.



**Ashley Riley** is an Undergraduate student at Florida State University, studying Political Science and Economics. She is a sister of Alpha Chi Omega sorority, and serves as the Assistant to VP of Philanthropic Relations. She is a Student Government Association crew member, working on campaigning for Student Government parties.

Ashley is a certified volunteer for the Tallahassee Women's Refugee shelter, working with women and children who escaped abusive households. She will graduate from Florida State in 2019 and plans to then attend Law school.

### The Quattro Firm About Town



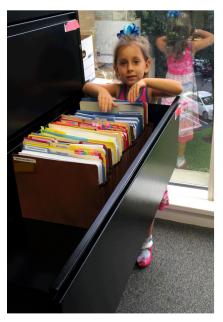




This summer Sabrina Quattrocchi helped us with our filings and secretarial work.









#### + Our Practice Areas

Family Law & Domestic
Relations
Marital Contracts
Civil Litigation
Commercial Litigation
Corporate Matters
Business Formation
Contract Drafting & Review
General Litigation
LGBT Issues & Custody
Estate Planning
Wills & Trusts

#### The Quattro Firm About Town





Nicole leading local students in a "mock trial" for career day

## **July Promo**

"Accio Justice" in honor of the release of Harry Potter and the Cursed Child by J.K. Rowling.

Rules: Take a Harry Potter themed picture and post it to our Facebook site, you must use the hashtags #AccioJustice and #TheQuattroFirm.

The contest starts July 1st and runs through July 31st. Applicants must "like" The Quattro Facebook Page and post the above-described picture.

Prize: The 3 top "liked" photos on our Facebook page by July 31st will win! 1st place: 1 free hour of attorney time & a copy of the unofficial Harry Potter cookbook

2nd place: \$50 off bill

3rd place: Free consultation

Check out our example post here and on Facebook



## The Quattro Firm Believes In Female Empowerment

According to the National Women's Business Council, as of 2012 there were 9,932,424 women-owned businesses in the United States, however when it comes to women run law firms the numbers were few and far between. In fact, in 2013 the American Bar Association reported that women make up only 34% of the legal profession, and of those women only 20.2% were partners in the firms. As of April 2015, only 12 of the largest 100 U.S. run law firms have a woman in their highest leadership position. The Quattro Firm strives to make a change in these numbers.

Being an all female firm gives the Quattro Firm a unique advantage when it comes to handling cases and clients. In addition, being an all female firm fills us with a sense of pride and empowerment. We love to support female run businesses and each month we will recognize one female run company in the area.

When you think of inspiration for female empowerment, there is no better example than Christina Worley, owner and founder of Castle Wealth Management. Christina has it all: a successful business, a beautiful family, a happy marriage and so many letters after her name (CPA, etc.) as to make her introduction almost too lengthy to get out. Christina's resume is intimidating to say the least. She's a super woman in her field, both driven and brilliant, and Christina graduated from Wharton at 19. She is a humble, generous and compassionate woman who helps wounded veterans and inspires other generations of women with her amazing, humorous and encouraging stories of success.

Christina originally began the firm of Worley & Worley with her husband after moving to Florida from New Hampshire. It was a state registered investment advisory Her husband quickly left the firm for another opportunity, but Christina was not disheartened or dissuaded from continuing her business. subcontracted out to do tax preparation with a CPA firm and eventually the CPA firm became a part owner in her business and this gave her more clients. The new firm name was P.F.S. Advisors, which became Castle Wealth Management in 2006. This increase in clients allowed her to begin concentrating on her chosen career of helping with investments. As the owner of her own business, Christina could also focus on her target demographics: women, small business owners and members of the healthcare profession.



Christina chooses to focus on women because she speaks their language. Women are often talked down to and treated as though they do not know what to do with their money. Christina felt it was important to be able to teach women about investing without making them feel unintelligent. She feels it's important to speak to people on their level and to make them feel understood.

Castle Wealth Management is different than its competition based on its ability and passion for giving back to the community. It's important for Christina and her associates to create personal relationships with clients. For widows, Castle sends them flowers on Valentine's Day, and they help clients that want help with buying cars, something many widows and clients children feel they at a strategic disadvantage with when negotiating with the car dealers. It's through these personal relationships that Christina receives many personal invitations from her clients to events and parties and has never had the need to advertise.

When we asked what the key was to Christina's success, she explained that she thinks it's important to combine a financial education and empathy with a common sense perspective. She is able to teach people how to budget and invest while understanding their position and their goals, but helping them to stay within the grounds of common sense

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### The Quattro Firm Believes In Female Empowerment

Christina enjoys her success and enjoys seeing other women succeed. She is a trailblazer for all women who want to succeed in a man's world. She finished high school in three years and then went on to finish college in three years. She was only 19 years old and had to consider this when it came to choosing her residence. If she stayed where she was, it would be embarrassing to take clients out and not be able to drink, so she moved to a city (New York City) where the drinking age was 18 to avoid the situation. Christina watched how women were treated on Wall Street. They were told to dress sexy while the male counterparts could simply be professionals. When Christina began her own firm, she enjoyed the dynamics of changing the industry. She celebrates that women can simply be professionals and not have to look like Barbie dolls while doing it. This is Christina's favorite aspect of being a woman in the finance world.

As far as adversity, Christina has had her fair share. Starting a business on your own is tough enough, one must have enough skills to go out on one's own as well as have the drive to continue it once the first obstacles present themselves. A lot of people expect that women will not be as good in the financial world as they are. Christina believes that not only are the women as good as the men, but they are in some cases better than the men because they can relate to their clients on a personal level where the male counterparts are more concerned with the bottom line. Men often stereotype women who come to see them as needing help with their budgets, or needing to be told what to do, while many women just need information to make intelligent choices, and the Jimmy Choos, may be well within the spending plan.

Christina believes that there are certain advantages to being a woman in this world because they are often better at it. Women and men approach things differently. Christina believes that the approach should concern the goals, investments and savings, rather than simply rates or returns. By staying goal-oriented, Christina is able to establish the personal connections with her clients which are the foundation of her success.

When it comes to Christina's personal favorite aspects, she laughed and said "making money!" She elaborated to describe that this is an intellectual game for her. She's a left-brain oriented person who enjoys math.

When we asked about Christina's biggest business victory in her career, she said she is most proud of owning her own firm. She's successful and Castle is successful and that feels good.

While being a successful businesswoman is enough for some people, it isn't enough for Christina. She goes above and beyond with her pro-bono work and amongst others, she assists wounded veterans with their financial planning. Christina explained to us that some wounded veterans who are on disability have been given formerly foreclosed homes from the banks through a special veterans program. The veterans are allowed to keep the homes and fix them up. Christina donates time to help them plan financially in accordance with the program requirements to show they are financially able to afford these homes. Her favorite aspect of this gift was the good feeling that she has from helping the veterans and their families. She feels it's her way to thank the recent veterans for their service.

We were truly inspired by Christina and her story. She's a trailblazer and an all around amazing woman. We asked if she had any advice for other entrepreneurial women and she warned us that women often do not have the self-confidence. As women we always think that we need to be 100% or overqualified for a position in order to go after it. Christina thinks that we should just say "yes" and "fake it until you make it." If the drive is there, you can succeed. If we wait until we're perfectly qualified, then we may miss an opportunity. It's time to simply stand up and go for it. We can make our own way ourselves.

Thanks again to the awe-inspiring Christina Worley of Castle Wealth Management. As a new firm run exclusively by women, we feel that your story spoke to us on a personal level. We hope to have the kind of career that can inspire other women in a fraction of the way that you have inspired us.

"Women, like men, should try to do the impossible, and when they fail, their failure should be a challenge to others." —Amelia Earhart

# A Note From The Quattro Firm

#### The Quattro Firm

Thank you for your continued support. As our summer continues, remember to contact us to help with any and all of your legal needs. We look forward to working with you soon.



### The Quattro Firm

580 Village Blvd. Suite 300 West Palm Beach, FL 33401